HIGH-PERFORMANCE MANAGEMENT

LEARN HOW TO INTEGRATE THE STRATEGIES & TECHNIQUES OF THE WORLD'S BEST MANAGERS INTO YOUR MANAGEMENT STYLE.

Nothing impacts your employees' engagement more than their manager. Gallup research shows that managers can account for at least 70% of their employees’ engagement. And because engagement, as measured by the Q12 survey, ties directly to workgroup profitability, productivity, and retention, improving your organization's performance depends on having the best managers possible.

To help managers succeed, Gallup developed the High-Performance Management course. High-Performance Management teaches managers how to integrate the characteristics of the world's greatest managers into their own management style. Gallup has spent decades studying great managers, discovering the common strategies they all share. By integrating those approaches into their own style, managers are able to increase their impact — and deliver high-performance outcomes from their team.

WHAT YOU CAN EXPECT

This fast-paced, two-day course, led by Gallup's best consultants, will give you the confidence and capability to effectively manage in ways that create and sustain high performance for you, your individual employees, and your team.

By attending the High-Performance Management course, you will:

• gain actionable insights into your own talents to help you individualize your management style
• use your talents to individualize your management approach and develop your employees' talents to improve their productivity
• practice proven techniques for engaging your employees, including leading effective conversations that help them enhance their performance
• create management strategies that yield higher levels of performance from your employees and teams

You will also learn how to lead individual and team conversations that will help employees understand and appreciate their talents, build their engagement, and establish performance expectations to achieve greater success.

Course participants will receive the High-Performance Management Learning Journal and Gallup's Managing for Engagement Kit (a $495 value). The tools in these kits, coupled with the educational experiences in the course, will help you manage for high performance. This course also includes an individual coaching session with a Gallup coach.

HIGH-PERFORMANCE MANAGEMENT COURSE

2 days: 8:30 a.m. to 5:00 p.m. each day*

Day One
Expectations of Managers
Your Management Style
What We Know About
High-Performance Management
Your Talents as a Manager
Gaining Insights Into Your Team's Strengths
Manage With a Lens to Engagement

Day Two
Assessing Your Team's Engagement
Building Engaged Teams
Conducting Individual Conversations that
Build Insight, Trust, and Aim
Performance-Oriented Management
Aiming Your Team at Performance
Refining Your Management Style

*Course times may vary by location. Please check http://products.gallup.com/HPM/ or your registration confirmation for specific times at your course location.

Gallup can teach this course at your location if you have a group of 15 or more. Call toll-free 800-204-1192 for more information.

High-Performance Management • 2 Days • $2,900 USD
Visit http://products.gallup.com/HPM/ for location and registration details. Tuition may vary by location.
Sign up today!